

3108

REPRINT

Justina Klimaviciute, Harun Onder and Pierre Pestieau



Inherited inequality: How demographic aging and pension reforms can change the intergenerational transmission of wealth

German Economic Review, 20(4), e872-e891, 2019

CORE
CENTER FOR OPERATIONS RESEARCH AND ECONOMETRICS

CORE

Voie du Roman Pays 34, L1.03.01

B-1348 Louvain-la-Neuve

Tel (32 10) 47 43 04

Email:lidam-library@uclouvain.be

https://uclouvain.be/en/research-institutes/lidam/core/reprints.html

German Economic Review 20(4): e872–e891 doi: 10.1111/geer.12193

The Inherited Inequality: How Demographic Aging and Pension Reforms can Change the Intergenerational Transmission of Wealth

Justina Klimaviciute
University of Liege and Vilnius University

Harun Onder
Macroeconomics and Fiscal Management Global Practice, The World Bank

Pierre Pestieau
University of Liege, CORE, Université Catholique de Louvain and Toulouse School of Economics

Abstract. *The role of inherited wealth in modern economies has increasingly come under scrutiny. This study presents one of the first attempts to shed light on how demographic aging could shape this role. It shows that, in the absence of retirement annuities, or for a given level of annuitization, both increasing longevity and decreasing fertility should reduce the inherited share of total wealth in a given economy. Thus, aging is not likely to explain a recent surge in this share in some advanced economies. Shrinking retirement annuities, however, could offset and potentially reverse these effects. The paper also shows that individual bequests will be more unequally distributed if aging is driven by a drop in fertility. In comparison, the effect of increasing longevity on their distribution is non-monotonic.*

JEL classification: *D14, D31, D64, D91, E21, H55, J11.*

Keywords: Inherited wealth; inheritance; aging; inequality; social security.

1. INTRODUCTION

An important premise of modern capitalism is the idea that anyone, regardless of her parent's wealth, can become rich with the right entrepreneurial skills. A recent surge of self-made billionaires is often considered to be the proof of this. For instance, Kaplan and Rauh (2013) report that among the Americans who made it to the Forbes 400 list, which provides a list of the wealthiest people ranked by net worth, the share of those who grew up wealthy fell from 60% to 32% between 1982 and 2011. There seems to go the age of aristocracy, inherited wealth and privilege. But, does it?

Notwithstanding the observation above, the role of inherited wealth is on the rise in a number of advanced economies. Piketty and Zucman (2014) show that although the inherited share of total wealth decreased steadily from the

© 2019 German Economic Association (Verein für Socialpolitik)

beginning of the twentieth century until the 1970s in Europe (Figure 1 for France, UK and Germany), it began to increase again after that, a trend that has continued. Accordingly, the earlier reduction was driven by wars in the first half of the century, which impoverished the population across the board. Consequently, those who died between 1950 and 1960 were reported to be the least wealthy generation (measured at the time of death) in the twentieth century. The reasons for the increase in the inherited share of total wealth are less clear. In this paper, we explore two possible explanations: population aging and changes in retirement annuities.

Our first aim is to investigate how exactly the aging of a population affects the size and distribution of its inherited wealth. It is well known that decreasing mortality and fertility rates, both of which lead to an increase in average age in a society, have led to dramatic changes in the demographic structure of societies, especially in high-income countries, in recent decades. Figure 2 shows the survival curves from 1950 to 2010. For instance, a 60-year-old person could expect to live about 17 more years in 1950, and that has increased to 23 by now. In the meantime, the fertility rate fell from about 3 children per woman to 1.8 children. In this paper, we formalize the ideas summarized in a companion paper by Onder and Pestieau (2016), to study the effects of these changes on the role of inheritance in modern societies in a somewhat systematic manner.[1]

In particular, we are interested in shedding light on the effects of a decrease in fertility and of an increase in longevity on two indicators that define the size and distribution of inherited wealth, albeit in an imperfect manner. These are:

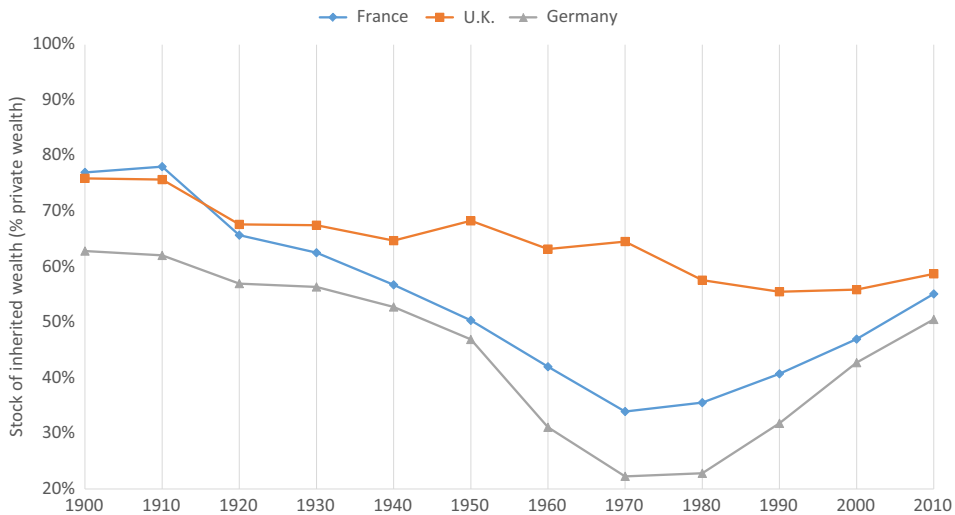


Figure 1 The share of inherited wealth in total private wealth, 1900–2010

Source: Piketty and Zucman (2014).

1. See also Weil (1996).

© 2019 German Economic Association (Verein für Socialpolitik)

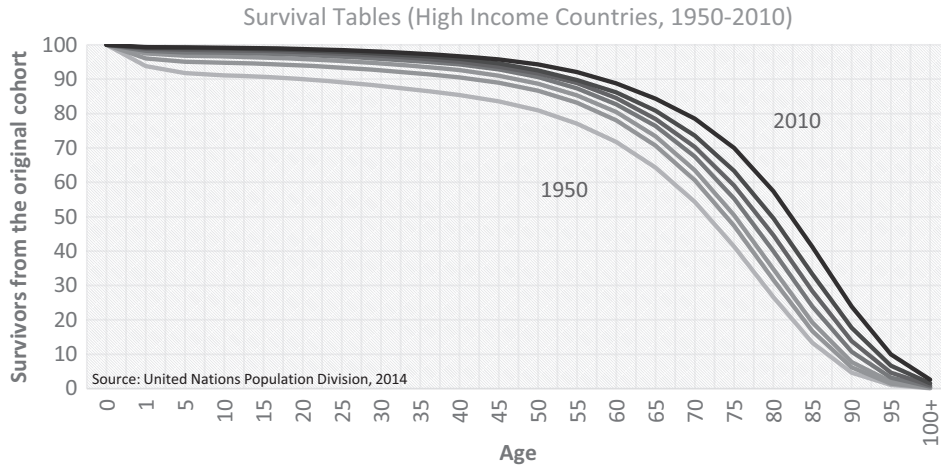


Figure 2 Evolution of survival in high-income countries, 1950–2010

(1) Inherited share of total wealth (ISW), which indicates the aggregate role of inheritance,
(2) Inherited wealth inequality (IWI), which characterizes the distribution of inheritance.

In order to investigate the effects of aging on these two indicators, we adopt a simple two-period OLG model where individuals save for retirement and for the joy of bequeathing. As parts of these savings are not annuitized, the model also features accidental bequests in addition to altruistic bequests. Using this framework, we find that aging in either form, a decrease in fertility or an increase in longevity, is not likely to explain the U-shaped pattern in the inherited share of total wealth in advanced economies. Both types of aging are expected to reduce the ISW. This is primarily because intentional as well as accidental bequests fall following a decrease in fertility, and although individual accidental bequests become larger with decreasing mortality, they also become less frequent, which dominates the effect on the size.

Our results also suggest an alternative mechanism that could generate such a U-shaped pattern of the ISW after the Second World War: the rise and fall of retirement annuities. In many high-income countries, public and private defined benefits systems took up after the Second World War and the benefits provided by these systems increased steadily for several decades. Our findings show that, other things being equal, an increase in such annuitization could lead to a decrease in the ISW. Interestingly, however, the annuitization trend was reversed toward the end of the century following a decline in public pension benefits and a progressive shift from defined benefit to defined contribution pensions. Thus, in theory, the rebound of the ISW could be driven by such a progressive abandonment of annuitized retirement savings.

Before proceeding two observations are in order. First, several authors have challenged the findings of Piketty and Zucman as to the recent upsurge of inherited wealth. Wolff (2015) notes that such upsurge does not apply to the US.

© 2019 German Economic Association (Verein für Socialpolitik)

Rognlie (2015), on the other hand, joins many other critiques to show that real estate wealth is not properly measured in Piketty's work. Second, the recent decline in the annuitization of retirement saving comes from two factors. There is the widespread decline in individual public pension benefits that is due to the increase in the number of retirees and to the governments' budgetary difficulties. For example, in most European countries one observes a sharp decline in the replacement ratio in public pensions. This is due to the fact that they apply indexation rules for pensions that do not fully reflect a 1:1 relationship with nominal wage increases. (See on this European Commission, 2015). Furthermore, in private pensions, either mandatory or voluntary, there is a trend toward defined contribution formulas along with a payout in capital instead of in annuities. Such a trend can be explained by the desire of pension funds to reduce financial and longevity risks and by the preference of retirees toward cashing in assets accumulated in defined contribution pension plans (see Antolin, 2008; Munnell *et al.*, 2015).

Our paper is related to the existing literature in several ways. First, it extends a companion paper by Onder and Pestieau (2016) by providing formalization and analytical analysis as well as generalizing it, particularly by considering a more general utility function. Also, like Dedry *et al.* (2017) who study the impact of aging on capital accumulation and welfare in economies with unfunded pensions, it deals with the differential impact of fertility and mortality changes with emphasis on the structure and the distribution of wealth. The paper is also related to an important literature that focuses on the saving behavior of the elderly by looking at alternative motives and at individual characteristics (see, for instance, De Nardi *et al.*, 2006, 2009, 2010, 2016; Ameriks *et al.*, 2011). These papers use a quite different technique than ours. Finally, Fleurbaey *et al.* (2017), using a similar setting as in this paper, adopt a normative point of view and look at the design of an optimal estate tax.

This paper continues as follows. In section 2, we present the general model and discuss what special cases we are going to use. Section 3 studies the effects of aging on the inherited share of total wealth, while section 4 looks at the inequality of inherited wealth. In both sections, we separate the cases with and without annuitization. Finally, section 5 focuses on some numerical simulations, whereas the last section provides some concluding remarks.

2. GENERAL MODEL

We use a simple two-period overlapping generations model to show our points. An individual who belongs to generation t can live for two periods: t and $t + 1$. All individuals live a healthy life in the first period of their lifetimes; however, only a portion $\pi \in [0, 1]$ of them can survive to live in the second period. We assume that the *ex ante* probability of survival, π, is identical for all individuals regardless of their income and wealth.[2]

2. We come back to this assumption in the conclusion. See Lefebvre *et al.* (2013) for an analysis on income-differentiated mortality.

© 2019 German Economic Association (Verein für Socialpolitik)

In the first period, each individual works and earns a wage w_t and receives a bequest from her parent b_t. A portion of these is used to finance the first-period consumption, c_t, and the rest is saved for two reasons: leaving bequests for own children (x_t) and financing a possible second period consumption, where the individual is assumed not to work for simplicity. The consumption oriented savings comprise a predetermined component in the form of annuities a_t and a voluntary component s_t, which is not annuitized. The amount of annuities is exogenous. It is supposed to comprise both public pensions and mandatory annuities.[3] The bequest is motivated as a 'warm glow' giving that is based on some internal feeling of virtue arising from sacrifice in helping one's children or by the desire of controlling their life.[4]

If the individual lives over two periods successfully, then the second period consumption is given by $d_{t+1} = R_{t+1}(s_t + \frac{a_t}{\pi})$, where the second component in the brackets shows the annuities adjusted by the survival rate, and her bequest per child is given by $h_{t+1} = R_{t+1}x_t/n$, where R_{t+1} is the interest earnings on savings and n is the number of children.[5] In comparison, if the individual dies at the end of the first period, all her savings will 'accidentally' be inherited by her children, $h^*_{t+1} = R_{t+1}(s_t + x_t)/n$ and her claims to annuity will be reflected in other beneficiaries' annuities.

While everyone in the same generation is assumed to have the same wage, individuals differ according to the bequests they receive. Bequests depend on the individuals' family history and in particular, on their ancestors' longevity. In the general case, starting from generation $t = 0$, there are 2^t types of individuals in each generation t. These types include a dynasty where all ancestors happened to die prematurely, another dynasty where all ancestors enjoyed complete life spans and all combinations in between these two. Denoting by j_t ($j_t \in [1, 2^t]$) an individual type in generation t, the utility maximization problem of type j_t individual is given by:

$$\max_{s,x} \; U_t^{j_t} = v(c_t^{j_t}) + \pi\delta[u(d_{t+1}^{j_t}) + n\gamma u(h_{t+1}^{j_t})] + (1-\pi)\delta n\gamma u(h_{t+1}^{j_t*}) \tag{1}$$

$$\text{s.t.} \quad c_t^{j_t} = w_t + b_t^{j_t} - s_t^{j_t} - x_t^{j_t} - a_t,$$

$$d_{t+1}^{j_t} = R_{t+1}\left(s_t^{j_t} + \frac{a_t}{\pi}\right), \quad h_{t+1}^{j_t} = \frac{R_{t+1}x_t^{j_t}}{n}, \quad h_{t+1}^{j_t*} = \frac{R_{t+1}(s_t^{j_t} + x_t^{j_t})}{n}$$

where δ is the discount factor, and $\gamma \in [0, 1]$ shows the relative utility weight of bequests in comparison to consumption. The first-order conditions of this problem are given by:[6]

$$v'(c_t^{j_t}) = \pi\delta u'(d_{t+1}^{j_t})R_{t+1} + (1-\pi)\delta\gamma u'(h_{t+1}^{j_t*})R_{t+1} \tag{2}$$

$$v'(c_t^{j_t}) = \pi\delta\gamma u'(h_{t+1}^{j_t})R_{t+1} + (1-\pi)\delta\gamma u'(h_{t+1}^{j_t*})R_{t+1} \tag{3}$$

3. Implicitly we assume fully funded pensions. We come back to this assumption in the conclusion.
4. See Andreoni (1990) for this.
5. We assume equal sharing of estate. We also assume that fertility is independent of individuals' income and wealth (we come back to this assumption in the conclusion).
6. We assume that a_t is sufficiently small so that all individuals choose to save a positive amount.

© 2019 German Economic Association (Verein für Socialpolitik)

and the following equilibrium association between consumption and bequest motives:

$$u'(d^{j_t}_{t+1}) = \gamma u'(h^{j_t}_{t+1}) \tag{4}$$

To obtain more analytical insights, in what follows we are going to use specific subutility functions. In particular, we are going to assume $u(\cdot) = \log(\cdot)$ and, when possible, also $v(c^{j_t}_t) = \log(c^{j_t}_t)$. However, for tractability reasons, we often need to assume that $v(c^{j_t}_t)$ is linear and so the overall utility is of quasi-linear form. This assumption breaks the link between successive bequests, i.e. the optimal bequest chosen by an individual for her offspring is independent of the bequest she receives. Thus, at any given time, there are only two individual types in the economy: the offspring of those who die prematurely and leave a large bequest in intentional and accidental form, i.e. $b_t = h^*_t$, and the offspring of those who enjoy a long life span and leave only intentional bequests, i.e. $b_t = h_t$.[7] This significantly simplifies the model and allows us to derive some analytical results when that is not possible with a more general specification. We admit, however, that quasi-linearity is a strong assumption. Therefore, in section 5, we provide some numerical simulations using the specification where all subutilities are logarithmic. Other assumptions we use are that annuities are actuarially fair and that, in spite of aging, the expected length of activity is constant.

We are primarily interested in showing how changes in fertility and survival rates, n and π, respectively, affect a commonly used indicator of wealth accumulation, namely the share of inherited wealth in total wealth (ISW). Furthermore, we look at the effect of aging on inherited wealth inequality (IWI).

3. INHERITED SHARE OF TOTAL WEALTH

In our simple model, the share of inherited wealth in total wealth can formally be defined as follows:

$$\text{Inherited share of total wealth (ISW):} \quad \Psi_{t+1} = \frac{(1-\pi)s_t + x_t}{s_t + a_t + x_t}, \tag{5}$$

where s_t is the average saving and x_t is the average intentional bequest in generation t.

We start by considering the logarithmic specification for all subutility functions in the individual utility. Thus, the utility of type j_t individual now writes as

7. Note that bequests of short-lived parents are by construction larger than those of long-lived ones since the premature death occurs at the *end* of the first period. This is generally not true when death can strike also *before the end* of the working period. If an individual dies during the working period, it is likely that he/she has little savings and only a small amount put aside as a planned bequest, so the bequest that his/her children will get is likely to be small. In that case, children of long-lived parents may have larger bequests than children of short-lived parents. While such a situation could be relevant in the first half of the twentieth century, we do not consider it in our analysis since our primary interest is in more recent trends.

© 2019 German Economic Association (Verein für Socialpolitik)

$$U_t^{j_t} = \log(c_t^{j_t}) + \pi\delta[\log(d_{t+1}^{j_t}) + n\gamma\log(h_{t+1}^{j_t})] + (1-\pi)\delta n\gamma\log(h_{t+1}^{j_t*})$$

The first-order conditions for $s_t^{j_t}$ and $x_t^{j_t}$, respectively, are as follows:

$$-\frac{1}{c_t^{j_t}} + \pi\delta\frac{R_{t+1}}{d_{t+1}^{j_t}} + (1-\pi)\delta\gamma\frac{R_{t+1}}{h_{t+1}^{j_t*}} = 0 \tag{6}$$

$$-\frac{1}{c_t^{j_t}} + \pi\delta\gamma\frac{R_{t+1}}{h_{t+1}^{j_t}} + (1-\pi)\delta\gamma\frac{R_{t+1}}{h_{t+1}^{j_t*}} = 0 \tag{7}$$

The first condition equalizes the marginal disutility from saving in the first period to the expected marginal utility of saving in the second period. Thus, the individual increases her savings until the expected sum of these utilities is equal to the opportunity cost of saving. The same idea applies to the voluntary bequests, $x_t^{j_t}$. Combining the two first-order conditions above, we obtain the following relationship:

$$x_t^{j_t} = n\gamma\left[s_t^{j_t} + \frac{a_t}{\pi}\right] \tag{8}$$

which is a special case of equation (4). Intuitively, voluntary savings for future consumption and intentional bequests should yield the same marginal utilities after adjusting for the number of offspring and expected annuity benefits.

On the production side, we assume a Cobb–Douglas production function $y_t = k_t^\alpha$, where k_t is the average capital stock. From this it follows that $R_{t+1} = \alpha k_{t+1}^{\alpha-1}$ and $w_t = (1-\alpha)k_t^\alpha$.

The motion of capital is described as $nk_{t+1} = s_t + a_t + x_t$. Note that capital is assumed to depreciate completely after each period. Although this assumption arises from convenience, it is not unrealistic considering the fact that a period denotes several decades in calendar.

The average saving and the average intentional bequest, respectively, write as

$$s_t = \sum_{j_t} s_t^{j_t} p_t^{j_t}$$

and

$$x_t = \sum_{j_t} x_t^{j_t} p_t^{j_t} = \sum_{j_t} n\gamma\left[s_t^{j_t} + \frac{a_t}{\pi}\right] p_t^{j_t} = n\gamma\left[s_t + \frac{a_t}{\pi}\right] \tag{9}$$

where $p_t^{j_t}$ is the probability of type j_t in the society.

The inherited share of total wealth thus writes as

$$\Psi_{t+1} = \frac{(1-\pi+n\gamma)s_t + n\gamma\frac{a_t}{\pi}}{(1+n\gamma)s_t + a_t + n\gamma\frac{a_t}{\pi}} \tag{10}$$

© 2019 German Economic Association (Verein für Socialpolitik)

We will now discuss separately the case when there are no annuities ($a_t = 0$) and the case when annuities are present.

3.1. The Case without Annuities

Note that when $a_t = 0$, i.e. we shut down the annuity channel, all savings are bequeathable, and the optimal $x_t^{j_t}$ and $s_t^{j_t}$ become proportional in equation (8). Although this observation is not specific to logarithmic utility form, it proves to be an important property.[8]

When a_t is set to zero, equation (10) is reduced to

$$\Psi_{t+1} = \frac{(1-\pi) + n\gamma}{1 + n\gamma}$$

from which $\partial\Psi/\partial\pi < 0$ and $-\partial\Psi/\partial n < 0$ follow through. Indeed, an increase in longevity decreases the frequency of accidental bequests and a decrease in fertility reduces intentional bequests. We summarize this result in the following proposition.

Proposition 1. In the absence of annuities, the inherited share of aggregate wealth decreases with an increase in longevity (decrease in mortality) or a decrease in fertility.

This is the most important and rather robust result of our analysis. A decrease in fertility or an increase in longevity has a depressive effect on the relative importance of inheritance in wealth accumulation.

3.2. The Case with Annuities

We have just seen that without annuities, aging has a clear depressing effect on inherited wealth whether it arises from declining fertility or increasing longevity. We now explore the alternative idea that an increase in the share of inherited wealth could be driven by a decline in annuitized retirement savings. To investigate this, we now consider $a_t > 0$.

When a_t was equal to zero, we saw that the inherited share of total wealth reduced to a simple expression which does not depend on the model's endogenous variables. With $a_t > 0$, this is no longer the case and we have to consider the whole expression in equation (10). Thus, we now need to solve the model for s_t or at least to know how it depends on n, π and a_t. However, this becomes impossible when the utility function is non-linear in the first period consumption. Therefore, to analyze the case of $a_t > 0$, we use quasi-linear utility. In particular, individual utility now writes as

$$U_t = w_t + b_t - s_t - x_t - a_t + \pi\delta[\log(d_{t+1}) + n\gamma\log(h_{t+1})] + (1-\pi)\delta n\gamma\log(h^*_{t+1})$$

8. More generally, the proportionality between $x_t^{j_t}$ and $s_t^{j_t}$ can also be generated by any subutility function of the Constant Relative Risk Aversion (CRRA) form.

© 2019 German Economic Association (Verein für Socialpolitik)

where $b_t \in \{h_t, h_t^*\}$. Note that we no longer use the superscript j_t since with quasi-linear utility, individual choices of savings and intentional bequests do not depend on the received bequests and are thus the same for all individuals.

The first-order conditions for s_t and x_t are now as follows:

$$-1 + \frac{\pi\delta}{s_t + \frac{a_t}{\pi}} + \frac{(1-\pi)\delta n\gamma}{s_t + x_t} = 0 \tag{11}$$

$$-1 + \frac{\pi\delta n\gamma}{x_t} + \frac{(1-\pi)\delta n\gamma}{s_t + x_t} = 0 \tag{12}$$

which, as before, gives the relationship

$$x_t = n\gamma\left[s_t + \frac{a_t}{\pi}\right] \tag{13}$$

We are now going to explore the effects of annuities, fertility and longevity on equilibrium voluntary savings s_t and intentional bequests x_t and, consequently, on the inherited share of total wealth.

Fully differentiating equations (11) and (12) with respect to a_t and combining, we can obtain

$$\frac{\partial s_t}{\partial a_t} = \frac{-[\pi(s_t + x_t)^2 + (1-\pi)x_t^2]}{\pi\left[\pi(s_t + x_t)^2 + (1-\pi)n\gamma\left(s_t + \frac{a_t}{\pi}\right)^2 + (1-\pi)x_t^2\right]} < 0 \tag{14}$$

and

$$\frac{\partial x_t}{\partial a_t} = \frac{(1-\pi)x_t^2}{\pi\left[\pi(s_t + x_t)^2 + (1-\pi)n\gamma\left(s_t + \frac{a_t}{\pi}\right)^2 + (1-\pi)x_t^2\right]} > 0 \tag{15}$$

From an individual perspective, annuities and voluntary savings are substitutes in financing consumption in the second period of life. Thus, given the survival probability π, an increase in annuities decreases the expected marginal utility from saving an additional dollar voluntarily. However, the decrease in voluntary savings is smaller than the increase in annuity benefits, which allows to increase intentional bequests.

Using equations (14) and (15), we can derive the effect of a_t on the inherited share of total wealth, which gives

$$\frac{\partial \Psi_{t+1}}{\partial a_t} = \frac{-(1-\pi)\left[(s_t + 2x_t)(\pi s_t^2 + a_t s_t) + n\gamma\left(s_t + \frac{a_t}{\pi}\right)^2(x_t + (1-\pi)s_t)\right]}{\left[\pi(s_t + x_t)^2 + (1-\pi)n\gamma\left(s_t + \frac{a_t}{\pi}\right)^2 + (1-\pi)x_t^2\right][s_t + a_t + x_t]^2} < 0$$

Thus, an increase in annuities decreases the inherited share of total wealth. Indeed, as more voluntary savings are replaced by annuities which do not become accidental bequests, the share of bequests in total wealth goes down. Such an increasing trend in annuities was observed in the postwar era in advanced economies, where pension coverage with defined benefits increased rapidly. Thus, this result suggests that an increase and a subsequent decrease in annuitization could theoretically explain the U-shaped pattern of inherited share of total wealth observed within the last half-century.

© 2019 German Economic Association (Verein für Socialpolitik)

Fully differentiating equations (11) and (12) with respect to n and combining, we get

$$-\frac{\partial s_t}{\partial n}=\frac{-(1-\pi)\left(s_t+\frac{a_t}{\pi}\right)^2\gamma s_t}{\left[\pi(s_t+x_t)^2+(1-\pi)n\gamma\left(s_t+\frac{a_t}{\pi}\right)^2+(1-\pi)x_t^2\right]}<0 \tag{16}$$

and

$$-\frac{\partial x_t}{\partial n}=\frac{-x_t\left[(s_t+x_t)(\pi s_t+x_t)+(1-\pi)n\gamma\left(s_t+\frac{a_t}{\pi}\right)^2\right]}{n\left[\pi(s_t+x_t)^2+(1-\pi)n\gamma\left(s_t+\frac{a_t}{\pi}\right)^2+(1-\pi)x_t^2\right]}<0 \tag{17}$$

A decrease in fertility decreases both voluntary savings and intentional bequests. Indeed, it can be seen from the first-order conditions (11) and (12) that a decrease in n decreases the marginal utility of voluntary savings from the accidental bequest channel and also decreases the marginal utility of intentional bequests.

The effect of n on the inherited share of total wealth can be derived as

$$-\frac{\partial \Psi_{t+1}}{\partial n}=\frac{\left[(1-\pi)\frac{\partial s_t}{\partial n}+\frac{\partial x_t}{\partial n}\right]a_t+\pi\left[\frac{\partial x_t}{\partial n}s_t-\frac{\partial s_t}{\partial n}x_t\right]}{-[s_t+a_t+x_t]^2}<0$$

which follows from the fact that $\frac{\partial x_t}{\partial n}s_t-\frac{\partial s_t}{\partial n}x_t$ can be shown to be positive. Thus, as in the case without annuities, a decrease in fertility decreases the inherited share of total wealth.

Finally, fully differentiating equations (11) and (12) with respect to π and combining, we obtain

$$\frac{\partial s_t}{\partial \pi}=\frac{n\gamma\frac{a_t}{\pi}(\pi s_t+x_t)\left(s_t+\frac{a_t}{\pi}\right)+s_t(s_t+x_t)(2a_t+\pi s_t)}{\pi\left[\pi(s_t+x_t)^2+(1-\pi)n\gamma\left(s_t+\frac{a_t}{\pi}\right)^2+(1-\pi)x_t^2\right]}>0 \tag{18}$$

and

$$\frac{\partial x_t}{\partial \pi}=\frac{\pi^2x_ts_t(s_t+x_t)^3+(1-\pi)x_t^4\left(\pi s_t-\frac{a_t}{\pi}\right)+\pi(1-\pi)s_tx_t^2\left[s_tx_t-\frac{a_t}{\pi}s_t-\frac{2a_t}{\pi}x_t\right]}{\pi\left[\pi(s_t+x_t)^2+(1-\pi)n\gamma\left(s_t+\frac{a_t}{\pi}\right)^2+(1-\pi)x_t^2\right][\pi(s_t+x_t)^2+(1-\pi)x_t^2]}\gtrless 0 \tag{19}$$

An increase in longevity increases voluntary savings. This occurs as a combined result of three factors. First, consumption needs in the second period of life become more likely, which has a first-order effect on savings. Second, for a given level of a_t, annuity benefits $\frac{a_t}{\pi}$ decrease with π. To compensate for this, and prevent a substantial loss in second period consumption, the voluntary savings need to be increased. Third, with higher π, accidental bequests become less likely, therefore the expected marginal utility from leaving an accidental bequest becomes smaller. The last negative effect counteracts the previous positive ones; however, in the end, the former effects dominate and voluntary savings increase in net terms.

On the other hand, the effect of longevity on intentional bequests is generally ambiguous. As it can be seen from equation (13), the increase in s_t pushes for increasing x_t, but the decrease in annuity benefits $\frac{a_t}{\pi}$ has an opposite effect, and the overall impact is not clear.

© 2019 German Economic Association (Verein für Socialpolitik)

The effect of π on the inherited share of total wealth is generally unclear as well. For this reason, we explore this effect by performing numerical simulations based on common parameter values from literature. In particular, taking $\gamma = 0.5$ and $n = 1.5$ and varying the level of annuities, the effect of longevity on the inherited share of total wealth is depicted in Figure 3. In this figure, the contours denote the iso-Ψ combinations, and as the shades shift from darker to lighter tones, the inherited share of total wealth increases. It can therefore be seen that an increase in longevity decreases the inherited share of total wealth, i.e. $\frac{\partial \Psi}{\partial \pi} < 0$. This is again the same effect as in the case without annuities. This seems to be rather intuitive: longevity encourages voluntary savings and thus wealth accumulation in the economy, but only a fraction of these savings is transformed into bequests, and this fraction becomes smaller as longevity increases.

The results of this subsection can be summarized in the following proposition.

Proposition 2. In the presence of annuities, the inherited share of aggregate wealth decreases with an increase in annuities and with a decrease in fertility. The effect of an increase in longevity (decrease in mortality) is generally not clear but is negative with reasonable parameter values.

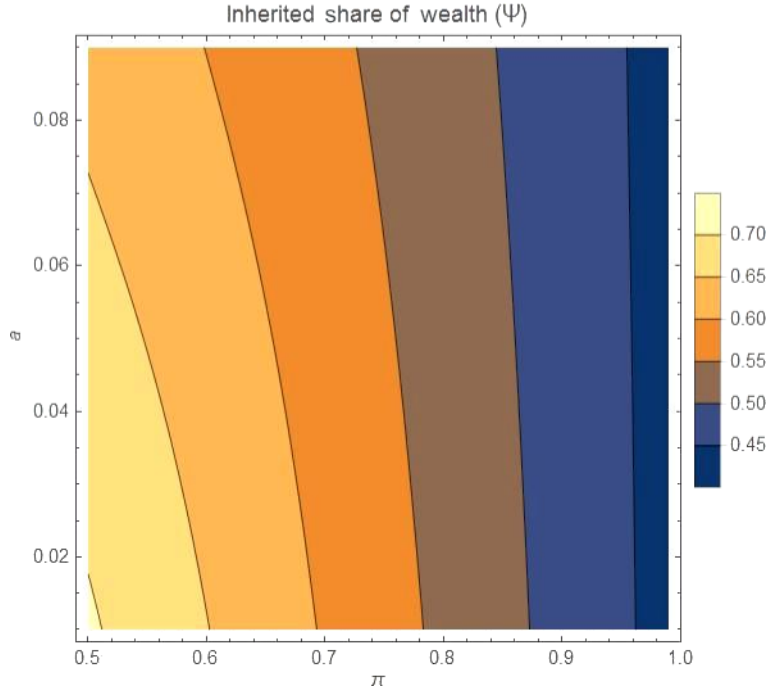


Figure 3 The impact of changes in longevity on inherited share of wealth (ISW)
Notes: The horizontal axis shows the survival probability (π), while the vertical axis shows the annuity values (a). The contour curves show the iso-ISW values, and a move from darker to lighter tones denotes an increase in the ISW.

© 2019 German Economic Association (Verein für Socialpolitik)

Therefore, we see that, as in the case without annuities, aging has a depressive effect on the inherited share of total wealth. At the same time, as discussed above, our results suggest that the U-shaped form of the inherited share of total wealth could rather be explained by trends in annuitization.

4. INHERITED WEALTH INEQUALITY

In this section, we attempt to assess the impact of aging on the distribution of inherited wealth. For tractability reasons, to study the inherited wealth inequality we use the quasi-linear utility specification as in section 3.2. As discussed before, in this case there are two levels of inherited wealth in the society: those of the children whose parent survives and those of the children whose parent did not survive. The indicator of the inherited wealth inequality can formally be defined as

$$\text{Inherited wealth inequality (IWI):} \quad \Phi_{t+1} = \frac{\sqrt{V(\omega_{t+1})}}{\bar{\omega}_{t+1}}, \tag{20}$$

where $\omega_{t+1} \in \{h_{t+1}, h^*_{t+1}\}$ denote different types of bequest, $V(\omega_{t+1})$ denotes the variance of bequests, and $\bar{\omega}_{t+1} = \pi h_{t+1} + (1 - \pi)h^*_{t+1}$ shows the average size of bequest. Therefore, Φ_{t+1} is the coefficient of variation, defined for bequests.[9]

4.1. The Case without Annuities

We first consider the case when $a_t = 0$. In this case, we know that $x_t = n\gamma s_t$, and we therefore obtain

$$\bar{\omega}_{t+1} = \frac{R_{t+1}s_t(1 + n\gamma - \pi)}{n}$$

and

$$V(\omega_{t+1}) = \frac{R^2_{t+1}s^2_t\pi(1 - \pi)}{n^2}$$

From this it follows that the coefficient of variation is

$$\Phi_{t+1} = \frac{\sqrt{\pi(1 - \pi)}}{n\gamma + (1 - \pi)} \tag{21}$$

which lends itself to study the effect of n and π on it:

$$-\frac{\partial\Phi_{t+1}}{\partial n} > 0; \quad \frac{\partial\Phi_{t+1}}{\partial\pi} \gtrless 0 \Leftrightarrow \pi \lesseqgtr 1/2$$

In words, we observe that aging has a dis-equalizing effect for any value of n and for $\pi < 1/2$. This result is summarized in the following proposition.

Proposition 3. A decrease in fertility increases the inequality of inherited wealth in the absence of annuities. In comparison, starting from low levels

9. For the advantages of the coefficient of variation, see Weber (2016).

© 2019 German Economic Association (Verein für Socialpolitik)

($\pi < 1/2$), an increase in longevity first increases this inequality and then, for relatively high levels of longevity ($\pi > 1/2$), decreases it.

Note that this result depends on how we measure inequality. Using a variance-based indicator (coefficient of variation) to measure the dispersion, as it is known commonly, implies that the highest variance is reached when the probability of survival is equal to 0.5.

4.2. The Case with Annuities

When $a_t > 0$, the coefficient of variation writes as

$$\Phi_{t+1} = \frac{s_t\sqrt{\pi(1-\pi)}}{x_t + (1-\pi)s_t} \tag{22}$$

From this we can derive

$$\frac{\partial \Phi_{t+1}}{\partial a_t} = \frac{\sqrt{\pi(1-\pi)}\left[\frac{\partial s_t}{\partial a_t}x_t - \frac{\partial x_t}{\partial a_t}s_t\right]}{\left[x_t + (1-\pi)s_t\right]^2} < 0$$

and

$$-\frac{\partial \Phi_{t+1}}{\partial n} = \frac{-\sqrt{\pi(1-\pi)}\left[\frac{\partial s_t}{\partial n}x_t - \frac{\partial x_t}{\partial n}s_t\right]}{\left[x_t + (1-\pi)s_t\right]^2} > 0$$

An increase in annuitization reduces inheritance inequality. Remember that there are two kinds of inheritance in our model, those that are received by children whose parents enjoyed a full life span and those that are received by children whose parents died prematurely. The difference between the two is accidental bequests. These bequests, in turn, are nothing but the voluntary savings that were not consumed by parents who died prematurely, which is depressed by an increase in annuities as we discussed above.

On the other hand, a decrease in fertility increases inheritance inequality. We have seen above that a decrease in fertility reduces both accidental bequests (through voluntary savings) and intentional bequests. However, it turns out that the decreases in the two types of bequests are such that the inequality between the two types of inheritances increases.

As it was the case with the inherited share of total wealth, the effect of longevity on inheritance inequality is generally not clear. We therefore again perform some numerical simulations which are shown in Figure 4. In this figure, the contours denote the iso-inequality combinations, and as the shades shift from darker to lighter tones, the inequality increases. As it can be seen from the figure, the effect of longevity on the inequality of inherited wealth is not monotonic: $\frac{d\Phi}{d\pi} > 0$ for low π and $\frac{d\Phi}{d\pi} < 0$ for high π. Starting from low levels, a rise in longevity initially increases the inequality; however, it eventually starts decreasing as the survival probability becomes high enough. Intuitively, as longevity increases, accidental inheritance becomes less frequent but larger since voluntary savings increase. Thus, both the mean and variance of total bequests can increase or decrease depending on the exact values.

The above results are summarized in the following proposition.

© 2019 German Economic Association (Verein für Socialpolitik)

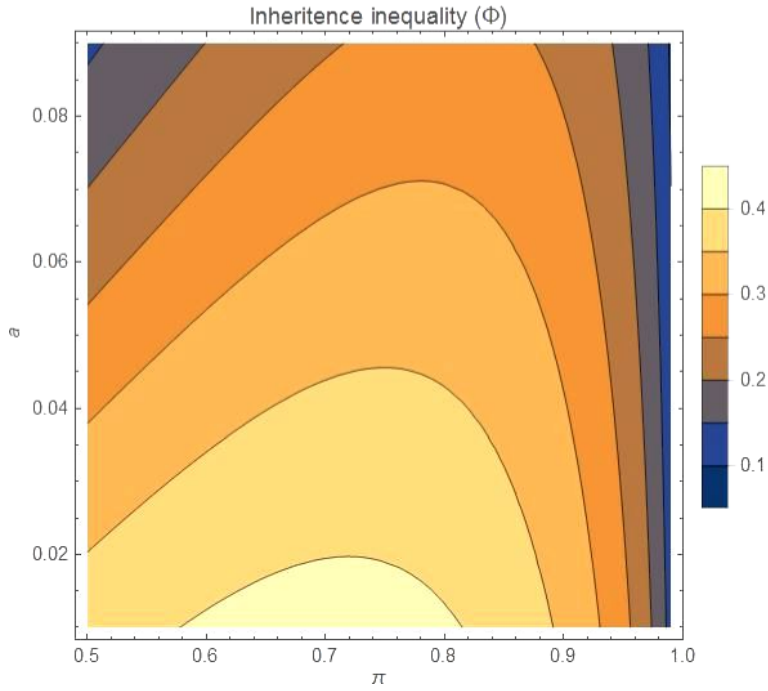


Figure 4 The impact of changes in longevity on inherited wealth inequality (IWI)
Notes: The horizontal axis shows the survival probability (π), while the vertical axis shows the annuity values (a). The contour curves show the iso-IWI values, and a move from darker to lighter tones denotes an increase in the IWI.

Proposition 4. In the presence of annuities, a decrease in fertility increases and a rise in annuitization reduces the inequality of inherited wealth. With reasonable parameter values, an increase in longevity increases inheritance inequality for low levels of survival probability but decreases it for high probability levels.

5. NUMERICAL SIMULATIONS

In its general form, our model features bequests that are heterogeneous in size, and this heterogeneity is transmitted across generations by means of successive bequeathing. This follows from the fact that, for each generation, both accidental and planned bequests are functions of the transfers received from the previous generation. Thus, shocks to these transfers at any point in time are propagated across generations. As a result, each bequest depends on the receiving person's family history. More specifically, both the number of previous accidental bequests following early mortality cases and the exact sequence of those cases across periods matter in determining the size of inheritance received by an agent, or her type.

© 2019 German Economic Association (Verein für Socialpolitik)

Therefore, with some abuse of biblical notation, suppose that an 'Adam and Eve' economy constitutes an atomic generation in $t = 0$. Then there would be 2^t types of individuals in each generation $t > 0$. The lineages would include a dynasty where all ancestors happened to die prematurely, another dynasty where all ancestors enjoyed complete life spans, and all combinations in between these two extreme cases.

The problem with the exponentially increasing number of types is that the characteristics of inherited wealth becomes intractable, analytically.[10] Thus, in this section, we consider a simulation approach to investigating the dynamic characteristics of the inherited share of total wealth and the inherited wealth inequality. We are primarily interested in analyzing the sensitivity of these measures to changes in demographic fundamentals, i.e. a decrease in fertility or an increase in life expectancy, and a reduction in retirement annuities. In doing so, we utilize the general model with annuities, which was developed earlier in this paper.

5.1. Simulation Strategy

In order to explore the genesis of the role played by inheritance in an open-small economy, we start our simulations with an identical group of individuals ($N = 10$), who receive no inheritance in period 0, i.e. $b^j_{t=0} = 0$ for all $j \in \{1, \ldots, 10\}$. This initial generation, nevertheless, leaves bequests like other generations.

In the baseline simulations, population doubles with each successive generation, i.e. the fertility rate is $n = 2$. The choice of fertility rate as an integer facilitates the numerical traction of expanding number of types, starting from a small group. Each individual survives to live in the second period of her lifetime with an *ex ante* identical probability $\pi = 0.5$, as determined by a uniform distribution over the interval [0, 1]. Given the relatively small size of the population at the outset, however, the actual draws of survival outcomes in the early periods of the simulation exercise have sizable implications for the inherited wealth indicators in the subsequent periods: a coincidentally skewed realization of survival distribution in the first few periods could lead to arbitrary outcomes later. To address this problem, we run Monte Carlo simulations with 1,000 draws, which ensures that the actual incidence of survival ratios is firmly centered around the chosen π.

With exponentially growing number of types and intergenerational linkages throughout the simulations, Monte Carlo simulations increase computational load significantly. In order to keep the simulations feasible, we conduct the exercise for a small, open economy, where wages and interest rates are fixed at predetermined levels throughout the simulations. In addition, we restrict attention to 10 periods (after period 0), which allows sufficient time for the system to reach a stable level. We introduce permanent shocks to n, π, or a in period 3 to show impact on outcomes in both steady states and transition paths.

10. This is why we had to resort to quasi-linear utility function.

© 2019 German Economic Association (Verein für Socialpolitik)

The results are displayed in Figure 5. In what follows, we will discuss important findings of this exercise with reference to our theoretical insights developed earlier in the paper.

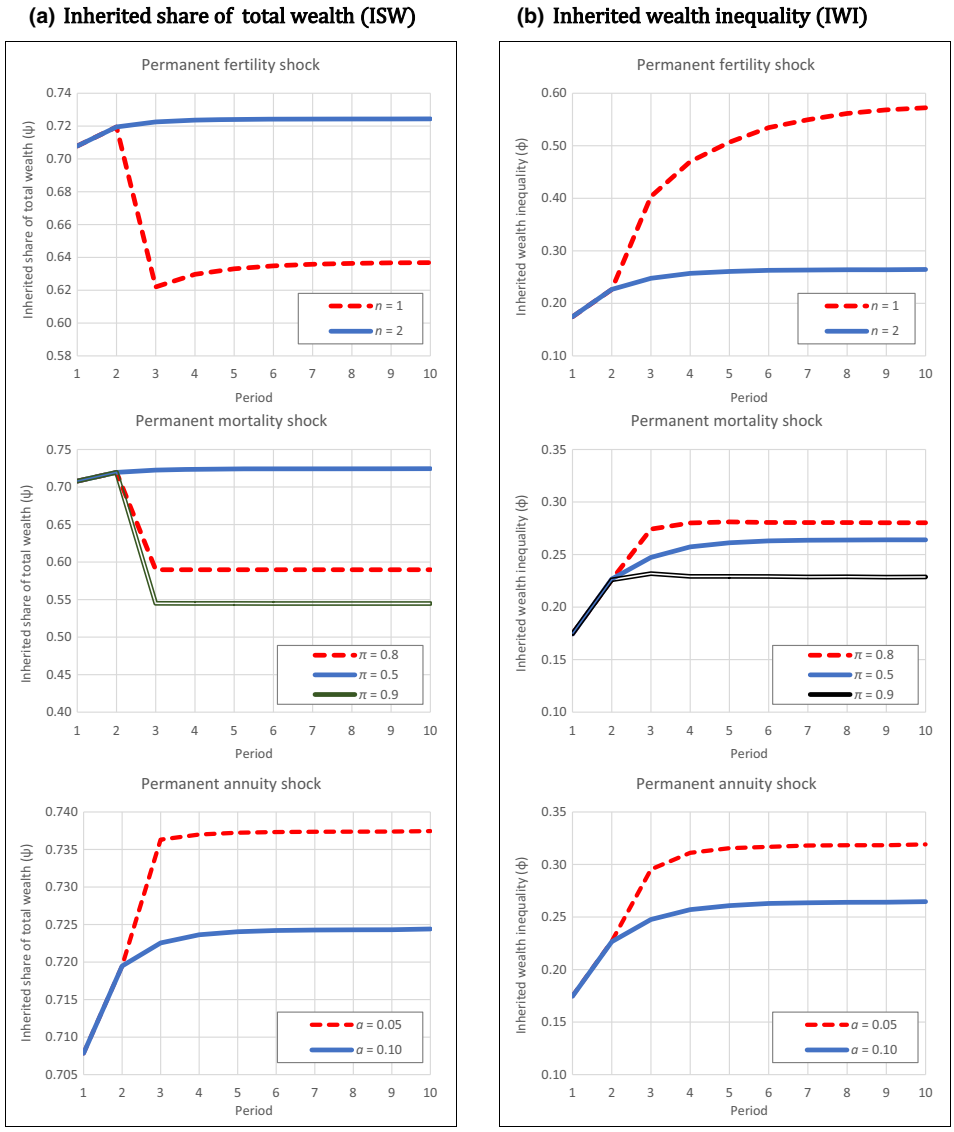


Figure 5 Dynamics of inheritance with fertility, mortality and annuity shocks

Notes: Simulations use baseline values of $n = 2$, $a = 0.1$, and $\pi = 0.5$ in cases that do involve shocks to these parameters. In all cases, the outcome paths admit these values until the unanticipated and permanent shocks are introduced in the second period. Common parameter values are as follows: $w = 1$, $R = 1.81$, $n = 2$, $\delta = 1$, and $\gamma = 0.5$. As no inheritance is received by the generation 0, both ISW and IWI take 0 values before period 1.

© 2019 German Economic Association (Verein für Socialpolitik)

5.2. The Inherited Share of Total Wealth

The first panel in Figure 5 (panel a) shows the evolution of the ISW over time, as defined by equation (13). The baseline case, where the fertility, mortality and annuity variables are set at $n = 2$, $\pi = 0.5$ and $a = 0.1$, respectively, is shown by the solid line in all three panels as benchmark. Because the initial generation by assumption receives no inheritance, the average bequests in the first few periods are also relatively small, but they increase over time despite the fixed wage and interest rate setting. This increase occurs at a decreasing rate, and the share of inherited wealth in the economy stabilizes toward the end of our simulations.

The simulations show the unanticipated and permanent changes in fertility, survival probability, and retirement annuities, all introduced in the second period, over three separate figures in panel a. The most important observation from this exercise is the confirmation that an increase in ISW is not likely to be driven by an aging demography, a result that is also suggested by our analytical solutions in the case of the general model without annuities (Proposition 1) and the quasi-linear model with annuities (Proposition 2). A decrease in fertility rate from $n = 2$ to $n = 1$ reduces the ISW from $\Psi = 0.72$ to $\Psi = 0.64$ in the steady state, as shown by the dashed line in the first figure. Similarly, an increase in survival probability from $\pi = 0.5$ to $\pi = 0.8$ or $\pi = 0.9$, reduces the ISW to $\Psi = 0.59$ and $\Psi = 0.55$, respectively. Our simulations also confirm the annuity related findings of Proposition 2. When annuities decrease from $a = 1$ to $a = 0.05$, the ISW increases from $\Psi = 0.72$ to $\Psi = 0.74$ in the long term. Thus, overall, our analytical results hold when preferences are characterized by logarithmic utilities in both periods of life and retirement annuities are taken into consideration.

5.3. Inherited Wealth Inequality

The first observation to note from panel b is that, in the absence of shocks, the inherited wealth inequality has a concave and increasing shape over time. The dispersion of inheritances increases as the number of types grows over periods. This process, however, slows down in the outer years as the relative weight of extreme types (e.g. all or none of the ancestors had premature deaths) are reduced in the pool of types. In the baseline, where the fertility, mortality and annuity variables are set at $n = 2$, $\pi = 0.5$ and $a = 0.1$, respectively, the inherited wealth inequality stabilizes around 0.27 in the second half of the simulations.

Our second observation is about the non-linear effect of mortality rate changes on the inherited wealth inequality. Although a decrease in fertility from $n = 2$ to $n = 1$ increases the IWI from $\phi = 0.27$ to $\phi = 0.57$, the effect of mortality shock is non-monotonic. When π increases from 0.5 to 0.8, the long-term value of the inherited wealth inequality also increases from $\phi = 0.27$ to $\phi = 0.28$, as shown by the dashed line. In comparison, a greater increase, from $\pi = 0.5$ to $\pi = 0.9$, reduces the inequality of wealth to about $\phi = 0.23$, as shown by the hollow line. This result confirms the findings of the Propositions 3 and 4, specified with quasi-linear preferences without and with annuities. The simulations here suggest that these results

© 2019 German Economic Association (Verein für Socialpolitik)

are generalizable: starting from low levels, a rise in longevity initially increases the inequality; however, it eventually starts decreasing as the survival probability becomes high enough even when inheritances are linked across generations.

Finally, the third observation from our simulation exercise is about the ability of retirement annuities to explain the increase in the inequality of inheritances in a given generation. The last figure in panel b shows the scenario where the retirement annuity decreases from the baseline value of $a = 0.1$ to $a = 0.05$ from second period onward. As a result, the inequality of inherited wealth is stabilized around $\phi = 0.32$ (dashed line) as opposed to its baseline value of $\phi = 0.27$ (solid line). Because the effect of annuity changes on inherited wealth inequality is monotonic, this exercise omits other possible shocks.

6. CONCLUSION

The first purpose of this paper was to study the impact of aging, that is lower fertility and higher longevity, on the bequeathing decision and hence on the share of inheritance in capital accumulation. We also wanted to analyze the effect that the trends in annuitization could have on the level of inherited wealth. We show that aging has a depressive effect on the inherited share of total wealth, whereas declining annuitization, on the contrary, has a fostering impact.

On this point a caveat is in order. In this paper, we have focused on two types of bequests, those relying on the absence of annuities and those arising from some joy of giving. In the companion paper, Onder and Pestieau (2016) discuss other motives of bequeathing, such as pure altruism and exchange (strategic bequests). They argue that declining fertility tends to foster altruistic bequests. As to exchange-related bequests, it is expected that a longer life calls for more attention from children and, therefore, more bequests in return. The impact of fertility is less clear. For instance, in the case of strategic bequests, the number of children decreasing from two to one makes a big difference as the parents lose part of their bargaining power and have thus to increase their transfers to get a certain level of attention.

Our findings rest on a quite simple model comprising a number of simplifying assumptions. The strongest of them is undoubtedly the quasi-linearity of the utility function, which we use to derive the most of our analytical results. On the other hand, our numerical simulations suggest that the analytical findings derived with quasi-linear utility are likely to hold with a more general specification as well.

Another important limitation is the assumption that the individuals' longevity and fertility are independent of their income and wealth. We know that in reality longevity increases with income and wealth (see, for instance, De Nardi *et al.*, 2006, 2009, 2010, 2016). Fertility varies as well, but the direction is not that clear. Fertility variation would make the problem very difficult; in particular, the existence of a steady state would not be trivial.[11] As to

11. Fleurbaey *et al.* (2017) analyze the impact of differential fertility with a focus on optimal estate taxation.

© 2019 German Economic Association (Verein für Socialpolitik)

mortality, we can easily see the implication of assuming that individuals with higher inherited wealth would have a higher survival rate than those with a lower inherited wealth. In the same vein, one can expect children from long-lived parents to have higher survival probabilities than children from short-lived parents. In the quasi-linear utility case, there would be four types of individuals instead of two. Wealth inequality would increase, but the rest of the analysis would be unchanged.

One more point to be made concerns the assumed pension scheme. To make the analysis simpler, the pension annuities considered in our model are fully funded and not unfunded as in most social security schemes. One of the implications of pay-as-you-go pensions as opposed to funded pensions is to discourage capital accumulation. This would clearly affect the ratio of capital income to wage earnings, but it should not affect the relation between inherited wealth and total wealth. On the other hand, if saving is discouraged, then under pay-as-you-go pensions, the difference between the bequests of children with short-lived parents and the bequests of those whose parents are long-lived should be smaller than in a fully funded system (since the difference between these bequests is accidental bequests), which suggests that the inherited wealth inequality should be smaller under pay-as-you-go.

It should also be stressed that our paper is clearly positive and not normative. The only policy instrument that can be considered in our setting is the fraction of annuitized saving. Our finding that an increase in annuitization reduces the inherited wealth inequality suggests that fostering annuities may be a desirable policy from the social point of view.[12]

Finally, our paper is of relevance even in countries where the U-shaped evolution of bequests is not observed. In these countries, aging would indeed explain the observed decrease in the share of inherited wealth in total wealth if the shifts in annuities as discussed in this paper are absent.

ACKNOWLEDGEMENTS

We are grateful for financial support from Research Support Budget (RSB) of the World Bank's Development Research Group (DEC) and the Belgian Science Policy Office (BELSPO) research project CRESUS, which made this research possible. We would like to thank two anonymous referees, Shiva Makki, Erhan Artuc, Tito Cordella, Fernando L. Hernandez, Swati Ghosh, and the seminar participants at the World Bank for useful comments and suggestions. We are also grateful to the participants of the Inaugural Baltic Economic Conference and particularly to Peter Huber and Matthias Weber. Nicolas Gomez Parra provided excellent support as a research assistant.

Address for correspondence: Justina Klimaviciute, Sauletekio av. 9, II r., Vilnius, Lithuania; e-mail: justina.klimaviciute@evaf.vu.lt

12. As mentioned above, Fleurbaey *et al.* (2017) look at the design of an optimal estate tax in a similar setting. They use two objectives: a utilitarian welfare function and a principle of *ex post* egalitarism.

© 2019 German Economic Association (Verein für Socialpolitik)

REFERENCES

Ameriks, J., A. Caplin, S. Laufer and S. Van Nieuwerburgh (2011), 'The Joy of Giving or Assisted Living? Using Strategic Surveys to Separate Public Care Aversion from Bequest Motives', *Journal of Finance* 66, 519–561.

Andreoni, J. (1990), 'Impure Altruism and Donation of Public Goods: A Theory of Warm Glow Giving', *Economic Journal* 100, 464–477.

Antolin, P. (2008), 'Pension Fund Performance', OECD Working Papers on Insurance and Private Pensions, No. 20, OECD publishing, OECD.

De Nardi, M., E. French and J. B. Jones (2006), 'Differential Mortality, Uncertain Medical Expenses, and the Saving of Elderly Singles', National Bureau of Economic Research (NBER) Working Paper No. 12554.

Antolin, P. (2008), 'Pension Fund Performance', OECD Working Papers on Insurance and Private Pensions, No. 20, OECD publishing, OECD.

De Nardi, M., E. French and J. B. Jones (2009), 'Life Expectancy and Old Age Savings', *American Economic Review* 99, 110–115.

De Nardi, M., E. French and J. B. Jones (2010), 'Why Do the Elderly Save? The Role of Medical Expenses', *Journal of Political Economy* 118, 39–75.

De Nardi, M., E. French and J. B. Jones (2016), 'Savings After Retirement: A Survey', *Annual Review of Economics* 8, 177–204.

Dedry, A., H. Onder and P. Pestieau (2017), 'Aging, Social Security Design and Capital Accumulation', *Journal of the Economics of Ageing* 9, 145–155.

European Commission (2015), 'The 2015 Ageing Report – Economic and Budgetary Projections for the 28 EU Member States (2013–2060)', European Economy 3/2015, Luxembourg: Publications Office of the European Union.

Fleurbaey, M., M.-L. Leroux, P. Pestieau, G. Ponthiere and S. Zuber (2017), 'Premature deaths, accidental bequests and fairness', CORE Discussion Paper No. 2017/34.

Kaplan, S. N. and J. Rauh (2013), 'It's the Market: The Broad-based Rise in the Return to Top Talent', *Journal of Economic Perspectives* 27, 35–55.

Lefebvre, M., P. Pestieau and G. Ponthière (2013), 'Measuring Poverty without the Mortality Paradox,' *Social Choice and Welfare*, Springer 40, 285–316.

Munnell, A., J. Aubry and C. Crawford (2015), 'How Has Shift to Defined Contribution Plans Affected Saving', Retirement Research, No. 15-16.

Onder, H. and P. Pestieau (2016), 'Aging and the Inherited Wealth of Nations,' CESifo DICE Report, Ifo Institute – Leibniz Institute for Economic Research at the University of Munich, 14, 30–36, 05.

Piketty, T. and G. Zucman (2014), 'Wealth and Inheritance in the Long Run', in: A. B. Atkinson and F. Bourguignon (eds.), *Handbook of Income Distribution* (vol. 2), North Holland, Amsterdam, pp. 1303–1368.

Rognlie, M. (2015), 'Deciphering the Fall and Rise in the Net Capital Share', BPEA Conference Draft.

Weber, M. (2016), 'Two-Tier Voting: Measuring Inequality and Specifying the Inverse Power Problem', *Mathematical Social Sciences* 79, 40–45.

Weil, D. (1996), 'Intergenerational Transfers, Aging, and Uncertainty', in: D. A. Wise (ed.), *Advances in the Economics of Aging*, University of Chicago Press, Chicago, pp. 321–342.

Wolff, E. (2015), 'Changes in Household Wealth in the 1980s and 1990s in the U.S.', in: E. N. Wolff (ed.), *International Perspectives on Household Wealth*, Elgar Publishing Ltd, Cheltenham, pp. 107–150.

© 2019 German Economic Association (Verein für Socialpolitik)